



La Capitale

Financial Security

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## La Capitale Financial Security Insurance Company is a proud member of the La Capitale Financial Group

### Quick facts...

La Capitale Financial Group

No. of employees: 2,699

Contracts and certificates in force: > 1,873,061

Assets: \$5.8 billion

Total income: \$2 billion

### There when you need us...

From coast to coast thousands of Canadians depend on us for customized insurance protection.

### Working together...

Landmark Canada is a licenced distributor of La Capitale Financial Security Insurance Company.

### A history of success...

Backed by a tradition of excellence, La Capitale Financial Security (formerly Penncorp Life Insurance Company) has grown to become one of Canada's leading specialty disability insurance companies, focusing on the income protection needs of the self-employed, small business owners and qualified individuals in skilled trades and blue-collar occupations.



La Capitale Financial Security is a member of Assuris. Assuris protects Canadian policy holders against loss of benefits due to the financial failure of a member company. Details about Assuris' protection are available at [www.assuris.ca](http://www.assuris.ca).

## ACCIDENTS AND SICKNESS HAPPEN EVERY DAY

La Capitale Financial Security  
will help you be prepared:

**24 hours a day • 7 days a week • On and off the job  
Anywhere in North America**

# Welcome to La Capitale Financial Group



## La Capitale

A long-standing mutual financial group, La Capitale is proud to offer a comprehensive range of insurance and financial products that are tailored to address the unique needs of its clients across Canada.

### A history of excellence

Founded more than 75 years ago to provide financial security to civil servants, over time, La Capitale has become a leading financial group active in the insurance, savings, loans and retirement-planning fields. Today, over 800,000 Canadians have placed their financial future in the hands of La Capitale.

### Close to our clients

At La Capitale, we nurture a relationship of mutual trust with our clients, and pride ourselves on being open and accessible, and our contracts are clearly written and easy to understand.

### A strong, diversified financial group

Proudly Canadian, La Capitale Financial Group manages some eleven subsidiaries, with business lines covering group insurance, individual insurance, property and casualty insurance, savings and investment products, travel insurance, mortgage loans and real estate holdings. Licensed in all provinces.

### Individual Insurance and Annuities

At La Capitale, our success comes down to our range of flexible, innovative products and the speed in which we are able to adapt our products and services, or create new ones, to meet our clients' ever changing and emerging needs.

Our product offering includes:

- Life and Disability Insurance
- Critical Illness Insurance for adults and children
- Long-term care insurance
- Travel and trip cancellation insurance
- Income protection, Pillar Series
- Annuities (immediate, deferred life)
- Investment accounts and GICs

## IN SUMMARY

### La Capitale Financial Group

Number of employees: 2,699

Contracts and certificates in force: 1,873,061

Active: \$5.8 B

Total income: \$2 B

### A Solid Partner

The La Capitale Civil Service Insurer solvency ratio is vastly superior to standards set by regulatory authorities.

**Total of insurance and annuity premiums**  
as at December 31, 2015 1,940,119 [In \$ thousands]  
Source: 2015 Annual report, page 22, Premiums

